

Performance for Quarter ended June 30, 2015

Jatin Dalal Senior Vice President and Chief Financial Officer July 23, 2015



Financial Summary for the Quarter Ended June 30, 2015 (IFRS)

Wipro Limited

	Q1 16 (Rs million)	YoY Growth
Revenues	122,376	10%
Results from Operating Activities (EBIT)	24,022	1%
Net Income	21,877	4%

- Revenue of the Company grew 10% YoY in the quarter. Net Income grew 4% YoY.
- Robust Operating & Free Cash Flow generation at 101% & 85% of Net Income respectively
- Gross Cash position of Rs. 276,622 million or \$ 4.35 Billion

Net Income refers to 'Profit for the period attributable to equity shareholders of the company'

Operating Cash Flow refers to 'Net Cash generated from Operating Activities as presented in consolidated interim statements of Cash Flows

Gross Cash is the sum of (i) cash and cash equivalents plus (ii) Available for Sale Investments – current, and (iii) Interest bearing deposits with corporates - current.

Free Cash Flow is defined as Net cash generated from operating activities plus (i) Cash outflows on Purchase of property, plant and equipment and (ii) Proceeds from Sale of property, plant and equipment as presented in consolidated interim statements of Cash Flows. For detailed reconciliations, please refer slide 11 in appendix

Highlights for the quarter

Segments	Revenue (Rs million)	YoY Growth	Segment Results (margin) (Rs million)	YoY Growth
IT Services	115,773	10%	24,279	1%
IT Products	8,174	7%	139	-16%

- IT Services Segment USD Revenue grew by 1.1% sequentially and 3.1% on a YoY basis
- Non-GAAP constant currency IT Services Segment USD Revenue grew 0.2% QoQ and grew 8.1% YoY
- IT Services Segment Margins was 21.0% for the quarter
- Number of \$75 million+ accounts increased by 2 from 15 to 17
- Net Headcount addition of 3,572 in the quarter
- Addition of 36 new customers in quarter to take the total number of active customers to 1,071

For reconciliation of non-GAAP constant currency IT Services USD revenues please refer to slide 11

IT Services - Revenue Dynamics for Quarter Ended June 30, 2015

Business units

- 1. Retail, Consumer Goods and Transportation grew 14.7% on a constant currency YoY basis
- 2. Healthcare, Life sciences and Services grew 10.3% on a constant currency YoY basis
- 3. Manufacturing and Hi-tech grew 10.3% on a constant currency YoY basis

Geographies

- 1. India and Middle East grew 25.2% on a constant currency YoY basis
- 2. APAC and Other Emerging Markets grew 13.3% on a constant currency YoY basis
- 3. Americas grew 9.9% on a constant currency YoY basis

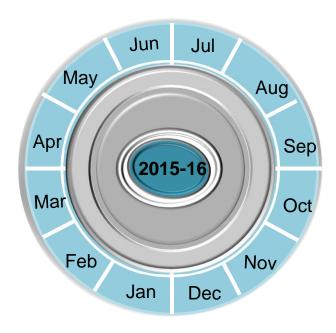
Service Lines

- 1. Product Engineering Services grew 14.0% on a YoY reported basis
- 2. Global Infrastructure Services grew 13.2% on a YoY reported basis
- 3. Wipro Analytics grew 7.6% on a YoY reported basis

The growth percentages have been calculated based on USD revenues for the Business Unit/ Service line/ Geography
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Looking ahead

Looking ahead for the quarter ending September 30, 2015



We expect the Revenue from our IT

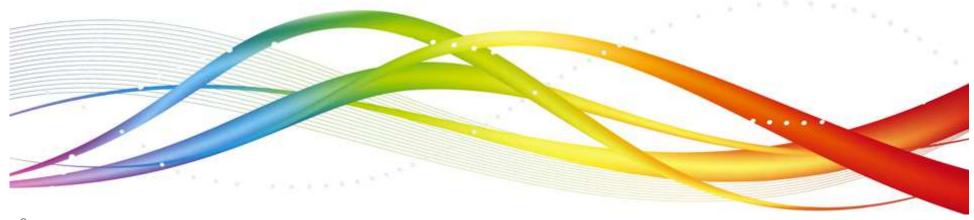
Services business to be in the range
\$ 1,821 million to \$ 1,857 million*

^{*} Guidance is based on the following exchange rates: GBP/USD at 1.56, Euro/USD at 1.13, AUD/USD at 0.78, USD/INR at 63.86 and USD/CAD at 1.22



Supplemental Data

Key Operating Metrics of IT Services



Key Operating Metrics in IT Services for the Quarter ended June 30, 2015

Particulars	Q1'16	Q4'15	Q1'15		
Revenue Composition					
Global Media & Telecom	13.2%	13.5%	14.3%		
Finance Solutions	26.8%	26.5%	26.7%		
Manufacturing & Hitech	18.6%	18.3%	18.2%		
Healthcare, Life Sciences & Services	11.2%	11.7%	10.8%		
Retail, Consumer Goods & Transportation	15.0%	14.5%	14.0%		
Energy, Natural Resources & Utilities	15.2%	15.5%	16.0%		
Geography Composition					
Americas	52.5%	51.7%	49.8%		
Europe	25.6%	26.3%	29.6%		
India & Middle East Business	10.6%	10.7%	9.1%		
APAC & Other Emerging Markets	11.3%	11.3%	11.5%		
People related					
Number of employees	161,789	158,217	147,452		



Thank You

Jatin Dalal Senior Vice President & Chief Financial Officer Jatin.Dalal@wipro.com





Appendix



Reconciliation of Selected GAAP measures to Non-GAAP measures

Reconciliation of Gross Cash

WIPRO LIMITED AND SUBSIDIARIES				
(Amounts in INR millions)				
	As of			
	Jun 30, 2015			
Computation of Gross cash position				
Cash and cash equivalents	132,937			
Available for sale investments - current	110,585			
Interest bearing deposits with corporates - current	33,100			
Total	276,622			

Reconciliation of Free Cash Flow

WIPRO LIMITED AND SUBSIDIARIES				
(Amounts in INR millions)				
	Three months			
	ended			
	Jun 30, 2015			
Profit for the period [A]	21,877			
Computation of Free cash flow				
Net cash generated from operating activities	21,995			
Add/(deduct) cash inflow/(outflow) on :				
-				
Purchase of Property,plant and equipment	(3,401)			
Proceeds from sale of Property, plant and	٥٦			
equipment	95			
Free cash flow attributable to equity holders of the company [B]	18,689			
Free cash flow as a percentage of Net income [B/A]	85%			
13	3373			

Reconciliation of Non-GAAP constant currency Revenue

Reconciliation of Non-GAAP Constant Currency IT Services Revenue to IT Services Revenue as per IFRS (\$MN)					
IT Services Revenue as per IFRS	\$	1,794	IT Services Revenue as per IFRS	\$ 1	1,794
			Effect of Foreign currency exchange		
Effect of Foreign currency exchange movement	\$	(16)	movement	\$	87
Non-GAAP Constant Currency IT Services Non-GAAP Constant Currency IT Services					
Revenue based on previous quarter exchange			Revenue based on previous year exchange		
rates	\$	1,778	rates	\$ 1	1,881