



**October 28, 2020**

The Manager- Listing  
BSE Limited  
(BSE: 507685)

The Manager- Listing  
National Stock Exchange of India Limited,  
(NSE: WIPRO)

The Market Operations,  
NYSE: New York  
(NYSE: WIT)

Dear Sir/Madam,

**Sub: Press Release**

Please find attached herewith copy of the Press Release which is being released today.

**For Wipro Limited**

A handwritten signature in black ink, appearing to read "G Kothandaraman".

**G Kothandaraman**  
**General Manager- Finance**

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## **Wipro strengthens partnership with SAP on industry cloud solutions for real estate sector**

*Launches the Tenant Acquisition Management Solution for Real Estate*

**East Brunswick, New Jersey, USA and Bangalore, India – October 28, 2020:** Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO), a leading global information technology, consulting and business process services company, today announced that it will co-innovate with SAP SE on cloud-based solutions for the real estate industry.

Building on the Intelligent Enterprise strategy, SAP is expanding its vertical solutions to fill the whitespace in its portfolio with an ecosystem of industry cloud applications that leverage SAP® Cloud Platform with advanced technologies, and are interoperable with SAP Business Network and the intelligent suite. Partners are an integral part of SAP's Intelligent Enterprise strategy and Wipro is contributing their industry insights and knowledge in the development of purpose-built solutions for the real estate industry.

To start with, Wipro has launched the [Tenant Acquisition Management \(TAM\) solution](#) for the real estate industry. Anchored with intelligent technologies like robotic process automation, artificial intelligence and machine learning, the TAM solution enables faster deal conversion with respect to tenant leasing by providing a seamless, real time and consistent experience for leasing agents to perform 'Lead to Lease' activities. It can be integrated as a cloud extension to SAP Customer Experience and SAP S/4HANA® software as well. Further, the solution also leverages Wipro's preconfigured industry solution for real estate to accelerate SAP S/4HANA® deployments and manage end-to-end real estate business processes.

**Srinivas Sai Nidadhavolu, Vice President and Global Practice Head - SAP Services, Wipro Limited** said, "Wipro and SAP's collaboration will spur innovation to help customers solve real world business challenges. This initiative will help real estate businesses to constantly innovate and differentiate themselves in the marketplace. We will continue designing new solutions for other industries as well."

**Johnny Clemmons, Head of the SAP Engineering, Construction and Operations Industry Business Unit** said, "The TAM solution developed by Wipro fills critical whitespace in our portfolio and enables a more seamless lead-to-lease process for our customers. This is a perfect example of how co-innovation between our organizations can deliver value for our joint customers. We look forward to jointly solving more business problems for our real estate customers with additional industry cloud solutions."

Wipro's TAM solution is an SAP-validated partner app available on SAP App Center, the digital marketplace for SAP partner offerings. Find, try, and buy Wipro's TAM solution at [www.sapappcenter.com](http://www.sapappcenter.com). For each purchase made on SAP App Center, SAP will plant a tree.

### **About Wipro Limited**

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading global information technology, consulting and business process services company. We harness the power of cognitive computing, hyper-automation, robotics, cloud, analytics and emerging technologies to help our clients adapt to the digital world and make them successful. A company recognized globally for its comprehensive portfolio of services, strong commitment to sustainability and good corporate citizenship, we have over 180,000 dedicated employees serving clients across six continents. Together, we discover ideas and connect the dots to build a better and a bold new future. For more information, please visit [www.wipro.com](http://www.wipro.com).

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### **Wipro Forward-looking and Cautionary Statements**

The forward-looking statements contained herein represent Wipro's beliefs regarding future events, many of which are by their nature, inherently uncertain and outside Wipro's control. Such statements include, but are not limited to, statements regarding Wipro's growth prospects, its future financial operating results, and its plans, expectations and intentions. Wipro cautions readers that the forward-looking statements contained herein are subject to risks and uncertainties that could cause actual results to differ materially from the results anticipated by such statements. Such risks and uncertainties include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits, our ability to generate and manage growth, complete proposed corporate actions, intense competition in IT services, our ability to maintain our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we make strategic investments, withdrawal of fiscal governmental incentives, political instability, war, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our business and industry. The conditions caused by the COVID-19 pandemic could decrease technology spending, adversely affect demand for our products, affect the rate of customer spending and could adversely affect our customers' ability or willingness to purchase our offerings, delay prospective customers' purchasing decisions, adversely impact our ability to provide on-site consulting services and our inability to deliver our customers or delay the provisioning of our offerings, all of which could adversely affect our future sales, operating results and overall financial performance. Our operations may also be negatively affected by a range of external factors related to the COVID-19 pandemic that are not within our control.

Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission, including, but not limited to, Annual Reports on Form 20-F. These filings are available at [www.sec.gov](http://www.sec.gov). We may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

### **SAP Forward-looking Statement**

Any statements in this release that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. All forward-looking statements are subject to various risks and uncertainties described in SAP's filings with the U.S. Securities and Exchange Commission

("SEC), including its most recent annual report on Form 20-F, that could cause actual results to differ materially from expectations. SAP cautions readers not to place undue reliance on these forward-looking statements which SAP has no obligation to update and which speak only as of their dates.